

Laboratory Equipment (General) and Associated Post Installation Services (LAB5061 LU)

SUMMARY

Start date: 15th June, 2021

End date: 14th June, 2024

OJEU Number: 2020/S 250-626758

Lead Consortium: LUPC

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<https://www.hecontracts.co.uk/agreements/949>

LAB5061 LU is the current iteration of the previous LUPC agreement LAB5028 LU, with 17 suppliers are available across 12 lots.

The framework allows for an annual price adjustments process which is managed by LUPC (see section **8.1** of **Schedule 2a** in the **Documents** tab).

Suppliers are advised to avoid price increases where possible, as changes will be reflected in the annual lot re-ranking of suppliers (see Section **9** of **Schedule 2a** in the **Documents** tab), a process put in place to help manage potential price variations.

LAB5061 LU: Price Review Exercise 2024:

As per the price review process outlined in this agreement, the 2023 price files have been archived and replaced by the 2024 price files, which will apply until 31st January 2025.

Price increases from the following suppliers have been requested, discussed and accepted:

- Appleton Woods
- Fisher Scientific
- Lab Mode
- Merck Millipore
- SLS
- Wolf Laboratories

2024 pricing and percentage change figures are displayed in the yellow headed columns of the above suppliers' pricing lists.

Rankings:

This year we have only seen some minor changes to the rankings on Lots 1, 3, 5 and 10. The refreshed scores and rankings are published in version 4.0 of the Buyers Guide (Appendices A and B).

Top Ranked Suppliers Per Lot (from 1st Feb 2024 to 31st Jan 2025):

Lot 1 - Centrifuges **SciQuip**

Lot 2 - Env. Monitoring: **SciQuip**

Lot 3 - Safety: **Wolf Laboratories**

Lot 4 - Measurement: **SciQuip**

Lot 5 - Env. Storage (Fridges and Freezers): **SciQuip**

Lot 6 - Measurement:(Other): **SciQuip**

Lot 7 - General (misc.): **SciQuip**

Lot 8 - Water Purification: **Wolf labs**

Lot 9 - Env. Monitoring: **SciQuip**

Lot 10 - Gas Monitoring: **Wolf labs**

Lot 11 - One Stop Shop: **SciQuip**

Lot 12 - Liquid Handling Robotics and Automation: **SLS**

2024's average annual increases across all lots were **much lower than last year**, with many lines seeing 0.0% increases, and a considerable number of lines even dropping in price. This is due to 2023's extraordinary market volatility, which together with unpredictable raw materials costs, shortages and energy pricing, forced retailers to mitigate their commercial risk through quite unprecedented increases last year. 2024 so far suggest that input costs are starting to stabilise, hence these unusual reductions.

Please note: the Price Lists display the **framework ceiling price** for direct awards. To secure the best price, **we recommend the use of Mini Competitions where possible** to benefit from market forces at any given time.

SCOPE

IMPORTANT NOTES

1) Thursday 19th September 2024: **Please note that SciQuip Ltd.** (1st ranked supplier on most lots) **has moved premises** (from Swindon to Rotherham) **and changed banking details.** Please see the updated address and banking information ("SciQuip new facilities and banking details, 19 Sept 2024") in the Buyers Guide section of the Document Library. **Although this change shouldn't affect outbound logistics, customers' contract documents, finance systems, supplier records, eCatalogues and other media may have to be updated.**

2) This framework has been extended from 15th of June 2024 to 14 June 2025 for members of HEPCW, LUPC, NEUPC, NWUPC and SUPC. It will remain accessible to members of APUC until 15th of September 2024, after which it will be replaced by a similar agreement exclusively for APUC members.

3) This agreement now consists of 15 suppliers, as the agreement was not extended with Scientific & Quematical (trading as Vitta, lots 5 and 8) and Tecan (lot 12),.

4) To ensure your purchase is covered by the framework Terms & Conditions and pricing, always include the Framework Reference Number (LAB5061 LU) and the Lot number in all relevant supplier facing documentation (e.g. supplier enquiries, Purchase Orders, RFQs, Mini Competitions, etc.).

4) **This presentation** outlines the key aspects of the framework including the benefits, lot scope and how to call-off.

Scope:

The framework includes all manner of laboratory equipment that would be expected and required in a fully functioning scientific laboratory, either for teaching, research or other scientific purposes.

The technical scope of the equipment requested at framework tender stage is provided in the Document Library (**Schedule 2b, Equipment Type Specifications**).

Equipment outside of the above specification can be purchased under this agreement as long as:

- It clearly sits within the Lot description
- There is no other better suited UKUPC framework for your requirement

The items offered by are available to view in the **Price List** files in the Documents library. **Items not on these lists can be requested from under this Framework** as long as they meet the two requirements above.

Important Note: it is the members' responsibility to ensure that the equipment they source at call off stage meets their technical specifications.

AGREEMENT BENEFITS

- Fixed commercial terms on all lots.
- Compliant route to market for participating Institutions.
- Increased customer choice through high number of participating suppliers.
- Detailed technical data available to members.
- Detailed purchase and energy information available to members.
- Maximum price files available to members.
- Additional discounts and institution / project specific service requirements can be requested via Further Competition call off method.
- Desktop Exercise call off method permitted and Desktop Calculator provided.
- Annual lot rankings refreshed to improve competitive pricing.
- Robust framework management process in place.
- Fully compliant tendered agreement.

USING THE FRAMEWORK

The call off methods and framework rules are covered in sections 7 and 9 of the Buyers Guide and in the How To Buy sections on HEC.

At Framework Tender stage, each supplier tendered a number of equipment models, and provided key product data (e.g. country of origin, estimated power consumption; environmental credentials, etc.) to help members understand their offering. This information as well as the **Ceiling Pricing** (the maximum price a supplier can offer these items for) is available to members in the **Price List** section of the **Documents** tab. **LUPC member discounts and framework pricing is indicated in columns AH and AI of each price file.**

Further discounted pricing, and the opportunity to refine your specifications (e.g. project specific delivery needs, additional preventative maintenance needs, etc.) is available through the **Mini Competition** process as described in the **Buyers Guide**. The overall **framework KPIs** are available in section **37** of **Schedule 2a** in the **Documents** tab) but these can also be refined via **Mini Competition**.

The Standard Terms and Conditions of any call-off contract shall be as those stated in the **Call-Off Terms and Conditions** in the Document tab, and only minor points can be amended with the consent of both the supplier and the institution.

SUPPLIERS

Lot	Suppliers
Lot 1 – Centrifuges	Appleton Woods Ltd, Fisher Scientific UK Ltd, Hawksley and Sons, Lab Mode Ltd., SLS - Scientific Laboratory Supplies Ltd, Sciquip Ltd, VWR International Ltd, Wolf Laboratories Ltd,
Lot 10 – Gas Monitoring and Detection Equipment	Crowcon Detection Instruments Ltd, Lab Mode Limited, SLS - Scientific Laboratory Supplies Ltd, Sciquip Ltd, Wolf Laboratories Ltd,
Lot 11 - One Stop Shop	Appleton Woods Ltd, SLS - Scientific Laboratory Supplies Ltd, Sciquip Ltd, VWR International Ltd, Wolf Laboratories Ltd,
Lot 12 – Liquid Handling Robotics and Laboratory Automation Systems	Agilent Technologies LDA UK Limited, Appleton Woods Ltd, SLS - Scientific Laboratory Supplies Ltd, Tecan UK Ltd, Wolf Laboratories Ltd,
Lot 2 – Environmental Control	Appleton Woods Ltd, SLS - Scientific Laboratory Supplies Ltd, Sciquip Ltd, VWR International Ltd, Wolf Laboratories Ltd,
Lot 3 – Safety	Appleton Woods Ltd, Avidity Science, Fisher Scientific UK Ltd, Lab Mode Limited, Medline Scientific, SLS - Scientific Laboratory Supplies Ltd, VWR International Ltd, Wolf Laboratories Ltd,
Lot 4 – Measurement	Appleton Woods Ltd, Fisher Scientific UK Ltd, SLS - Scientific Laboratory Supplies Ltd, Sciquip Ltd, VWR International Ltd, Wolf Laboratories Ltd,
Lot 5 – Environmental Storage - Fridges and Freezers	Appleton Woods Ltd, Cool Repair Scientific (UK) Ltd, Fisher Scientific UK Ltd, SLS - Scientific Laboratory Supplies Ltd, Sciquip Ltd, VITTA Group LTD, VWR International Ltd, Wolf Laboratories Ltd,
Lot 6 – Environmental Storage - Other Equipment	Appleton Woods Ltd, Cool Repair Scientific (UK) Ltd, Lab Mode Limited, Sciquip Ltd, VWR International Ltd, Wolf Laboratories Ltd,
Lot 7 – General Equipment – Miscellaneous	Appleton Woods Ltd, Fisher Scientific UK Ltd, SLS - Scientific Laboratory Supplies Ltd, Sciquip Ltd, VWR International Ltd, Wolf Laboratories Ltd,
Lot 8 – Water Purification	Appleton Woods Ltd, Avidity Science, Merck Life Science UK Limited, VITTA Group LTD, VWR International Ltd, Wolf Laboratories Ltd,
Lot 9 – Environmental monitoring systems	GPE Scientific, SLS - Scientific Laboratory Supplies Ltd, Sciquip Ltd, VWR International Ltd, Wolf Laboratories Ltd,

SUSTAINABILITY

All suppliers have agreed to subscribe to the LUPC's **Sustain Supply Chain Evaluation** process, an ongoing sustainability monitoring platform. All suppliers were asked to sign the LUPC's Sustainability [Code of Conduct](#), a document which secures their collaboration to work with the LUPC on continuous improvement in sustainable matters. The suppliers will all respond to a number of online questionnaires asking for different criteria and an information about their business practices, their supply chain, diversity and equality matters, and supporting documentation. This information will populate a data base that will enable LUPC and our members to understand and monitor the suppliers' practices and policies in this area.

NEXT STEPS

To start using this agreement, please visit the [LAB5061 LU Laboratory Equipment \(General\) and Associated Services Agreement page](#) on HEC and download a copy of the live **Buyers Guide**, located in the **Documents** tab of the framework page. The Buyers Guide contains all the key information required to use this contract, including the suppliers' lot coverage, their contact details and their framework rankings and scores. The Buyers Guide also includes the call off methods available under this framework and guidance on how to run desktop exercises and mini competitions.

In the Documents tab you will also find other documentation you will or may need to complete your call off, including the Call Off T&Cs (or Model Contract), the suppliers' pricing and product files, the framework's desktop calculator, etc. The key documents in the framework's original ITT pack are also available here for members to access, for reference. Please ensure you quote LAB5061 LU on all your framework related commercial documentation and correspondence, including Purchase Orders, so that it is clear that the framework pricing and terms will apply to your purchase.