

## Vehicle Hire, Car Club and Leasing (VEH3085 NW)

### SUMMARY

**Start date:** 1st April, 2017

**End date:** 30th September, 2022

**OJEU Number:** 2016/S198-357239

**Lead Consortium:** NWUPC

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**Website:**  
<https://www.hecontracts.co.uk/agreements/445>

Ref: VEH3085 NW

**Start Date:** 1st April 2017

**End Date:** 31st March 2020

**Extension Date:** 31st March 2022

OJEU Contract Notice Number: 2016/S [198 - 357239](#)

OJEU Award Notice Number: 2017/S [075 - 146158](#)

The purpose of this Framework Agreement is to provide members with a fully EU compliant route to market. The Framework Agreement was advertised in the OJEU (ref: 2016/S [198-357239](#)).

Addenda to the Framework Agreement and/or Model Terms and Conditions for Members were agreed with Enterprise, Limesquare, SG Fleet. An addendum to the customer requirements was also agreed with Zipcar. These are available on HEC. Please read these to accompany the standard Terms and Conditions.

#### Lot 1 Vehicle Hire:

Effective 1st April 2020 SHB were acquired by Enterprise and SHB have been removed from the agreement as a separate entity

Effective 1st April 2021 the following suppliers no longer wish to be party to the agreement following the extension request and have been removed from Lot 1 Thrifty, Europcar.

Effective 1st June 2021 a price increase has been agreed for Enterprise across all 1-6 day rentals

Effective 1st June 2021 a price increase has been agreed for Limesquare

#### Lot 2 Car Club:

Effective 1st April 2021 Europcar no longer wish to be party to the agreement following the extension request and have been removed from Lot 2.

#### Lot 3 Vehicle Leasing:

Effective 1st April 2020 SHB were acquired by Enterprise. SHB has been removed from the agreement. As of June 2021 Enterprise have confirmed that they do not wish to enter into new lease arrangements under this agreement and so a novation has not taken place.

### SCOPE

The Framework Agreement covers the following product ranges plus any associated products and services:

- Lot 1 Vehicle Hire
- Lot 2 Car Club
- Lot 3 Vehicle Leasing

### AGREEMENT BENEFITS

There are several benefits to using this Framework:

1. Delivering an overall saving on a range of products
2. More advantageous pricing based on economies of scale from aggregated spend.
3. Savings can be base lined by comparing prices with the prices you previously paid.
4. A single exercise to establish the overarching agreement and establish the Terms and Conditions of the Framework.
5. Reduced administrative effort and associated cost savings.
6. The development of a longer term relationship with suppliers which is mutually beneficial.
7. You have the ability to call off from the agreement as and when required rather than needing to undertake a full tender process.
8. The Framework allows for the flexibility to determine specific requirements at the call off stage.
9. Framework Agreements support longer term business planning as they span a period of typically four years and allow some stability from market fluctuations.

## USING THE FRAMEWORK

Users should in the first instance read through the buyer's guide to confirm this agreement is suitable for their use. Users are perfectly able to use a direct award (additional details are in the Call-Off Procedure), however, users are advised to use a mini-competition and provide the suppliers with accurate forecasts or previous usage figures to ensure the best value for their specific requirements.

## SUPPLIERS

Lot	Suppliers
Lot 1 Vehicle Hire	Arnold Clark Finance Ltd, Day's Rental (Car Hire (Days of Swansea) Ltd.), Enterprise Rent-a-Car UK Ltd., Limesquare Vehicle Rentals, South Staffs Hire Ltd. (SSH Selfdrive), U-Drive Limited, Wessex Fleet Solutions Ltd,
Lot 2 Car Club	Co-Wheels Car Club, Enterprise Rent-a-Car UK Ltd., Zipcar (UK) Ltd.,
Lot 3 Leasing	Day's Rental (Car Hire (Days of Swansea) Ltd.), SG Fleet UK Ltd, U-Drive Limited, Wessex Fleet Solutions Ltd,

## SUSTAINABILITY

NWUPC has a strong commitment to sustainability in all our tenders and agreements. The Consortium is signed up to the Net Positive Futures Supplier Engagement Tool. This approach to sustainability does the following:

1. Unlocks senior level commitment to sustainability (because they see it more clearly as a business benefit)
2. Supports engagement with sustainability because we can focus on the positive contribution people make and not just the negative impacts they have whilst doing their job
3. Allows you to focus more on the measurement of the social and economic value you deliver rather than environmental impact reduction
4. Supports more clearly the alignment of Sustainability and Social Responsibility.

Additional information is available on the website: <https://netpositivefutures.co.uk>

## NEXT STEPS

Users should refer to the documents on the HEC website prior to using this framework.