

## eTendering Software Platform (ITS5081 LU)

## SUMMARY

**Start date:** 1st October, 2024

**End date:** 30th September, 2026

**OJEU Number:** 2024/S 000-017144

**Lead Consortium:** LUPC

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**Website:**  
<https://www.hecontracts.co.uk/agreements/1156>

**Key Notes:**

As with most SaaS end user products, clients will need to purchase user licences and can choose individual or multiple modules. Pricing will vary depending on user licence volume bands and module types selected.

When awarding call off contracts under this agreement, it is **imperative** that all documentation, business correspondence, Purchase Orders and invoices must clearly quote the framework agreement reference **ITS5081 LU, to ensure the framework pricing and T&Cs apply to your purchase.**

**Call off routes available:** Ranked Direct Award; Desktop Exercise and Mini Competition:

1. **Ranked Direct Award:** the quickest route to market, for customers to engage directly with the no. 1 ranked supplier. Note: implementation requirements will still need to be specified and costed with the no. 1 ranked supplier.
2. **Desktop Exercise:** customers can amend the evaluation criteria by up to twenty percentage points, to align the original ITS5081 LU tender weightings to an Institution's particular requirements. Using the Desktop Calculator may modify the lot rankings of the three different suppliers. Members must be satisfied themselves that the Desktop Exercise complies with the provisions of PCR and/or their own procurement policy or their institution's financial regulations.
3. **Mini Competition:** customers can prepare their own specification based on particular technical and particular requirements, and run a mini completion to select the eTendering platform that best fulfils their needs. This also provides the opportunity to capture additional savings and agree a bespoke training and support outputs.

Pricing schedules and tables are available from the Document Library

- **Ranked Direct Award and Desktop Exercise:** static Pricing Schedule rates (ceiling prices) apply for user licences and some implementation cost elements.
- **Mini Competition:** ceiling pricing may be improved via competition.

**System Implementation:**

**LUPC launch events and demos:** further details on webinars, demos and training will be added to this page in the coming weeks.

**Supplier engagement:** customers can contact the suppliers to arrange introductory meetings and demos, please see contact details below.

**Implementation costs:** regardless of the call off route, **all customers must ensure** they accurately specify their implementation requirements with the suppliers, **and agree these costs upfront** before entering into any call off contracts.

Although the pricing schedule rates are binding, some implementation and switching elements such as **data extraction, data hosting, live tenders, transfer of contracts / contract registers, and Single Sign On**, requirements, etc. will always be bespoke and unique to each client.

**Call off Exit and Handover:** ensure you are clear on the actions and steps that the suppliers will / can carry out when a call off ends. Each supplier offers different

resources as part of their offer - these are available in the document library under **Further Competitions > Supplier Tender Response > Q16 (Exit and Handover)**.

**Framework Benefits:**

- Fixed commercial terms.
- Fully compliant tendered agreement, enabling a compliant route to market for participating Institutions to access pre-qualified suppliers.
- FTS and OJEU compliant
- Detailed technical data available to members.
- Opportunities for System Demos from the suppliers.
- Robust framework management process in place.
- Ranking Refresh applicable to the two extension years: if a supplier must their pricing during the extension periods, the new pricing used to recalculate the supplier rankings to manage the impact of possible increases.

**Responsible Procurement credentials:**

- At framework tender level, each supplier was qualified via two Award Questionnaire questions covering Social Value and Carbon Reduction. This section was weighted at 5% with the view that call off customers can augment this figure if mini competing or using the Desktop Exercise.
- All suppliers have agreed to the [Sustain Code of Conduct](#), and have committed to delivering social value initiatives throughout the framework term.
- In addition, suppliers will be uploading their Responsible Procurement initiatives and credentials on LUPC's "RP Hub". This is an online RP portal that captures supplier and supply chain sustainability related information for members to access, understand and measure the sustainability of their supply chains.

**SCOPE**

This multi supplier eTendering Platform framework agreement (ITS5081 LU) is accessible to members of APUC, CPC, HEPCW, LUPC, NWUPC and SUPC.

This agreement is the successor to the previous eProcurement Framework (ITS5058 LU) and continues the same technical scope as before.

However, whilst the previous iteration was a single supplier framework, the new agreement (ITS5081 LU) is a ranked, multi supplier framework agreement (see table). This can provide customers with **more choice and the opportunity to run mini competitions based on their singular requirements**.

The **technical scope** of the agreement is currently as follows:

Technical Scope: PCR 2015 System Modules Available						
Supplier (3)	Rank	eTendering	eEvaluation	Contract Management	DPS	eAuctions
In-tend Ltd.	1	Yes	Yes	Yes	Yes	Yes
Cimple Ltd.	2	Both functions only available as a single bundle		Live from 24th February 2025	Yes	Live from 24th February 2025
Mercell Ltd.	3	Yes	Yes	Yes	Yes	Yes

**AGREEMENT BENEFITS**

**USING THE FRAMEWORK**

**SUPPLIERS**

Lot	Suppliers
eTendering Software Platform	Cimple Lt.d, EU Supply Plc (t/a Merzell), In Tend Ltd,

**SUSTAINABILITY**

**NEXT STEPS**